

Message Text

PAGE 01 STATE 215353

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TO AMEMBASSY MOSCOW

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E.O. 11652: NA

TAGS: EAGR, TGEN, US

SUBJ: US-USSR AGRICULTURAL AGREEMENT: USSR MATHEMATICAL
MODELING TEAM

1. FYI--FOLLOWING IS TEXT OF LETTER FROM J. MINYARD, PROJECT
COORDINATOR, AGRIBUSINESS PROJECT, US-USSR WORKING GROUP ON
ECONOMIC RESEARCH AND INFORMATION TO MR. V.V. MILOSERDOV,
PROJECT COORDINATOR AND HEAD, USSR MATHEMATICAL MODELING
DELEGATION.

DEAR MR. MILOSERDOV:

WE RECENTLY BEGAN MAKING INITIAL CONTACTS TO ARRANGE THE
ITINERARY OF THE SOVIET MATHEMATICAL MODELING TEAM IN THE U.S.
SINCE MANY OF THE FIRMS MENTIONED IN YOUR PROPOSED ITINERARY
ARE IBM USERS, WE CALLED THE IBM OFFICES TO FACILITATE THE
COORDINATION OF THIS DELEGATION'S VISIT. WE WERE INFORMED
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PAGE 02 STATE 215353

THAT IBM WAS NOT ONLY AWARE OF THE VISIT, BUT THAT THEY HAD
BEEN IN CLOSE CONTACT WITH THE ASSISTANT AGRICULTURAL ATTACHE
AT THE USSR EMBASSY AND THAT THEY WERE PLANNING THE FULL ITIN-
ERARY FOR THE TEAM'S TWENTY DAY VISIT IN THE UNITED STATES.

WE WERE NOT INFORMED BY THE SOVIET AGRICULTURAL ATTACHE'S OFFICE THAT SUCH CONTACTS WERE UNDERWAY AND MUCH TIME AND EFFORT WAS EXPENDED BY THE DEPARTMENT OF AGRICULTURE ON THIS TEAM THAT DUPLICATED WORK ALREADY UNDERTAKEN BY IBM.

REPRESENTATIVES OF THE DEPARTMENT OF AGRICULTURE HAD STATED AT JOINT COMMITTEE MEETINGS THAT USDA WAS NOT WORKING ON THE USE OF MATHEMATICAL MODELS/MODELLING AND COMPUTERS IN PLANNING AGRIBUSINESS ENTERPRISES WHICH IS THE AREA OF INTEREST OF YOUR DELEGATION. HOWEVER, AT THE LAST JOINT COMMITTEE MEETING WE AGREED TO ACCEPT THIS TEAM AND ARRANGE AN APPROPRIATE ITINERARY. I HAVE BEEN INFORMED THAT THE IBM REPRESENTATIVE, IN CONSULTATION WITH THE SOVIET AGRICULTURAL ATTACHE'S OFFICE, HAS BEEN IN TOUCH WITH INDIVIDUAL FIRMS LISTED ON YOUR PROPOSED ITINERARY, THAT SPECIFIC ARRANGEMENTS ARE BEING MADE AS TO THE DATES THESE FIRMS WOULD BE VISITED, THAT SOME HAVE ALREADY BEEN FIRMLY ACCEPTED BY THE SOVIET SIDE AND SOME DROPPED. JUDGING FROM HOW FAR THESE CONTACTS HAVE PROCEEDED, IT IS QUITE APPARENT THAT THE TEAM'S VISIT IS ON A COMMERCIAL BASIS. THIS WAS THE UNDERSTANDING OF THE IBM REPRESENTATIVE, AND SINCE USDA HAS NOT BEEN INVOLVED IN ANY OF THESE ARRANGEMENTS WHATSOEVER, IT IS CLEAR THAT THEY SHOULD CONTINUE TO PROCEED ON A COMMERCIAL BASIS.

USDA ENCOURAGES CONTACTS WITH COMMERCIAL FIRMS AND WE ARE PLEASED TO SEE THAT THEY ARE DEVELOPING. HOWEVER, AS I AM SURE YOU ARE AWARE, THERE IS A PROCEDURE ESTABLISHED UNDER OUR BILATERAL AGRICULTURAL AGREEMENT FOR DEVELOPING AND CONFIRMING ITINERARIES. THIS RESPONSIBILITY IS GIVEN TO THE SECRETARIATS OF BOTH SIDES. AS OCCURED IN THE CASE OF THE USSR CORN TEAM, ONCE ALL ARRANGEMENTS ARE BEING HANDLED THROUGH A PRIVATE COMMERCIAL FIRM, USDA NO LONGER HAS ANY RESPONSIBILITY FOR THIS TEAM UNDER THE AGREEMENT. THIS HAS BEEN OUR POLICY AND CONTINUES TO REMAIN SO. IN THIS PARTICULAR CASE THE MINISTRY OF AGRICULTURE HAS BEEN IN CONTACT WITH THE IBM REPRESENTATIVE IN MOSCOW AND THE ASSISTANT SOVIET AGRICULTURAL ATTACHE, MR. SHEREMETEV, HAS BEEN COORDINATING UNCLASSIFIED

PAGE 03 STATE 215353

THE TEAM VISIT THE THE IBM INDUSTRY MARKETING REPRESENTATIVE HERE IN OUR COUNTRY. THIS TO US CLEARLY INDICATES THE DESIRE OF THE SOVIET SIDE TO SEND THIS TEAM ON A COMMERCIAL BASIS.

WE ARE CONFIDENT THAT IBM WILL CONTINUE TO DO THEIR BEST, AS THEY HAVE UNTIL NOW, IN SETTING UP A PROGRAM FOR YOUR TEAM. AS GUESTS OF IBM, OF COURSE, YOUR DELEGATION WILL BE SUBJECT TO THE PROCEDURES FOR SOVIET COMMERCIAL VISITORS ESTABLISHED BY THE DEPARTMENT OF STATE. I HOPE YOUR DELEGATION WILL FIND THEIR STAY IN OUR COUNTRY USEFUL AND PRODUCTIVE.

JIMMY MINYARD
ASSISTANT ADMINISTRATOR

FOREIGN MARKET DEVELOPMENT KISSINGER

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